

## **Desktop Printers SWC Webinar FAQs**

**SWC # 99999-SPD-SPD0000024**

**May 20, 2010**

Question: Do the suppliers on contract have websites with contract items and pricing or do end users need to contact each vendor individually to obtain a quote?

Answer: Until the product implementation is complete in Team Georgia Marketplace end users will need to contact each supplier individually to obtain a quote.

Question: What is the order of preference in ordering printers as it relates to the WSCA contract holders HP and Dell? Are printers no longer allowable purchases on these contracts?

Answer: The Desktop Printers contract is a mandatory contract. The total cost of ownership was used as a part of the evaluation for the printers proposed by each supplier. The suppliers with the lowest total cost of ownership are the suppliers on the Desktop Printers Contract. If there is a specialized need for HP or Dell equipment a cost analysis of HP or Dell equipment will be performed against the equipment on contract. If the need is indeed specialized an approved waiver will be required to purchase HP or Dell equipment.

Question: Are Lexmark printers being considered for state contract?

Answer: There are no Lexmark printers on the Desktop Printers Contract.

Question: Will these contracts be shown in TGM as managed content or will TGM users have to "punch-out" to these vendors website?

Answer: These contracts will be shown in TGM as hosted content catalogs.

Question: In general, will the printers in the hosted content be state of the art (new) or will they be older line printers? How often will the hosted content be updated?

Answer: All of the printers in the hosted content will be new. The hosted content will be updated quarterly.

Question: If an institution has standardized on HP printers, how would they order HP?

Answer: The Desktop Printers contract is a mandatory contract. The total cost of ownership was used as a part of the evaluation for the printers proposed by each supplier. The suppliers with the lowest total cost of ownership are the suppliers on the Desktop Printers Contract. If

there is a specialized need for HP equipment a cost analysis of HP equipment will be performed against the equipment on contract. If the need is indeed specialized an approved waiver will be required to purchase HP equipment.

Question: Of the larger volume printers, is there a leasing option? If so, what are the lease durations?

Answer: There are no leasing options. The equipment on this contract is for purchase only.

Question: Will these questions and answers be posted with the webinar?

Answer: Yes.